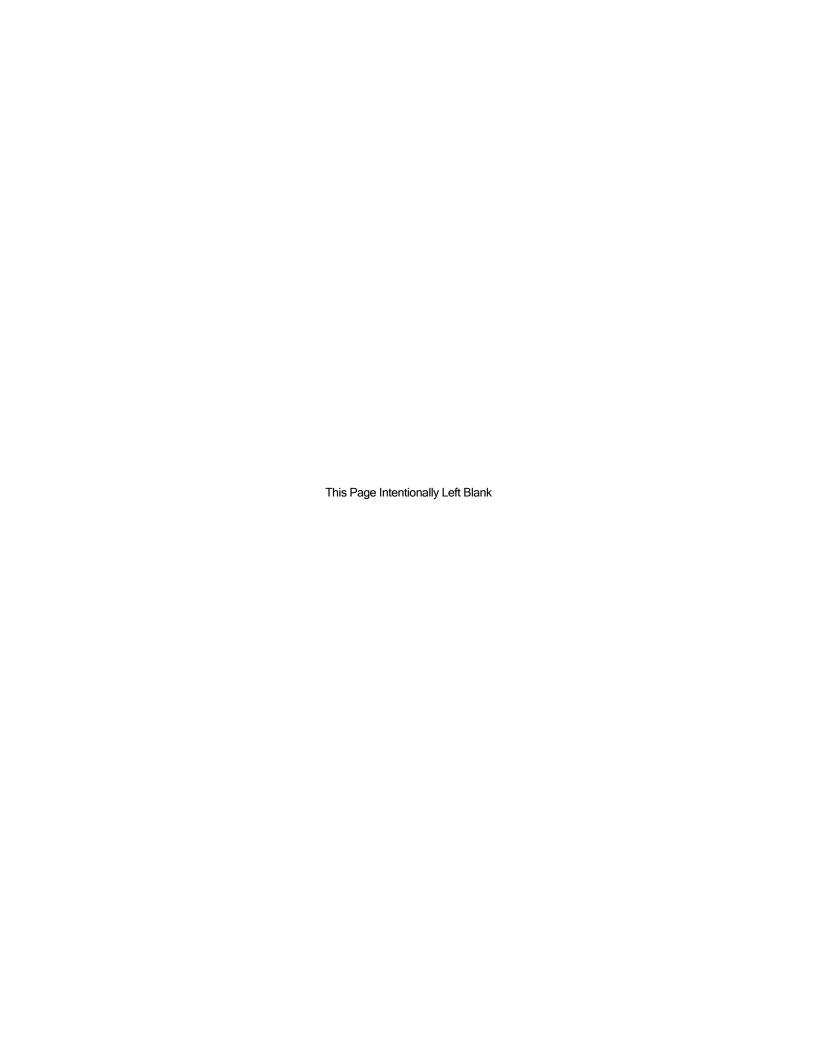
2019

Whatcom Transportation Authority



Annual Budget



Whatcom Transportation Authority (WTA) 2019 Annual Budget Table of Contents

General Manager's Budget Message	<u>2</u>
WTA Mission	<u>3</u>
WTA Vision – Destination 2020	<u>4</u>
Agency Outlook	<u>5</u>
Operating Budget	<u>7</u>
FTE Staffing	<u>8</u>
Capital and Grants	<u>10</u>
Expenses by Division/Department:	
Operations	<u>12</u>
Fleet, Facilities & Warehouse	<u>13</u>
Finance, Revenue & Accounting	<u>14</u>
Information Technology	<u>15</u>
Planning & Vanpool	<u>16</u>
Human Resources	<u>17</u>
Community Relations & Marketing	<u>18</u>
Executive Administration	<u>19</u>
Cash Reserve Funds	<u>20</u>
Chart: Five Year Cash Reserve Projections	<u>22</u>
Chart: Cash Flow Projections	<u>23</u>
Performance Data	24

General Manager's Budget Message

In 2019, WTA will remain dedicated to our primary mission: to provide safe, reliable, friendly, and efficient service to our community. In addition, we are pleased to be introducing new bus service in June, and to be offering two major service enhancements.

Highlights of our 2019 budget include:

- Providing roughly 5,000 hours of additional bus service, beginning in June.
- Introducing "Smart Bus" technology, including real-time bus arrival information.
- Introducing new fare payment technology, which riders can easily load and reload.
- Investing in facilities that pave the way for two all-electric buses (to come in 2020).
- Continuing our commitment to maintaining vehicles and facilities in a state of good repair.

We look forward to another year of service to our community.

Peter L. Stark
General Manager





At WTA, our mission is to enhance our community by:

- Delivering safe, reliable, efficient and friendly service.
- Offering environmentally sound transportation choices.
- Providing leadership in creating innovative transportation solutions.
- Partnering with our community to improve transportation systems.





VISION FOR WHATCOM TRANSPORTATION AUTHORITY DESTINATION 2020

Our vision for WTA in 2020 is...

...to be a vital and permanent element of Whatcom County's transportation infrastructure.

This means WTA will:

- Provide public transportation services that best meet the community's mobility needs.
- Contribute to the economic vitality of the County.
- Make capital investments that enhance efficiency and prevent future problems.
- Provide a practical alternative to single occupancy vehicles.

...to maintain our commitment to service excellence.

This means WTA will:

- Respond to our customers' needs.
- Strive to achieve the highest level of customer service, efficiency and reliability.
- Attract, hire and retain employees who reflect our community and agency values.
- Maintain strong fiscal controls.

...to be a leader in an integrated regional transportation system that supports vibrant, livable communities.

This means WTA will work with others to:

- Build and maintain effective partnerships.
- Integrate transportation, land-use and growth management goals.
- Increase access to jobs, education and other community resources.

...to apply the relevant innovations in public transportation services to local and regional needs.

This means WTA will:

- Apply proven technology solutions to improve customer experience.
- Demonstrate environmental leadership.
- Coordinate with other providers and organizations to maximize use of limited resources.

2019 Agency Outlook

Overall Economic Outlook

WTA begins 2019 with healthy cash balances, a projection of stable revenue, and plans to grow our service. This is assisted by the local economy which continues to experience broad-based growth, with nearly all the industries adding jobs in the past year. Whatcom County employment growth hovers in the 3 percent range adding 3,000 jobs during 2018 primarily in the construction, manufacturing, and tourism categories.

Unemployment as of September 2018 was 4%; a level not achieved since 1990 when it was 4.2%. (Gallagher, 2018)

Service, Routes and Ridership

For 2019, WTA plans to add approximately 5,000 hours of additional service in Bellingham and Whatcom County. We have applied for a grant to offer service for the first time ever to the Kendall/Maple Falls area to connect these communities to shopping opportunities in Everson and Lynden. WTA is also modifying routes to address the lack of convenient grocery shopping in the Maplewood neighborhood. Many of our routes that serve Western Washington University are also being adjusted to address overcrowding issues and on-time performance.

Fixed Route ridership continues to flatten as is the trend in transit across the nation. The increase in service during 2018 has prevented WTA from experiencing an overall ridership decrease.

Paratransit ridership is anticipated to grow during 2019 by approximately 2% to keep pace with Whatcom County's aging population.

WTA is currently evaluating the future of the vanpool program and the results of the concerted effort to increase program ridership during 2018.

Revenue

WTA experienced substantial increases (projecting 8% over 2017 actuals) in sales tax revenue during 2018 and expect this to continue in 2019, although at a slower rate. The growth is occurring primarily in the retail and management, education and health services sector.

Although WTA increased service, fare revenue remains flat as does operating and capital grant revenues. Interest rates are projected at 1.4% annually while advertising revenue is expected to decline slightly.

Personnel

WTA is currently in negotiations with the Amalgamated Transit Union Local 843 which represents the majority of our employees. Negotiations are anticipated to conclude after the budget is approved creating some ambiguity for planning purposes.

The following positions are included in the 2019 budget:

- 4 Transit Operators
- 1 Operations Supervisor currently serving as the Smart Bus project manager
- 1 Routes Maintenance Technician

Capital and Infrastructure

The following projects are included in the 2019 budget:

- Complete the new fare collection system and deploy reloadable Smart Cards
- Smart Bus computer aided dispatch, real time passenger information, and automatic stop announcements
- Midway Lot Development paving, storm water, fencing, lighting, prepare for electric buses
- Purchase property to accommodate expansion of the Maintenance, Operations and Administrative base
- Replace seven fixed route buses
- Refurbish three 2007 Gillig fixed route buses
- Replace the Mobile Data Terminals in the Paratransit Fleet

Cash

WTA's undesignated cash balance at January 1, 2019 is estimated at \$8,517,000. Undesignated cash supports the daily operations of WTA and is projected to decrease to \$834,000 by the end of 2019 as we continue to support the service expansions, hire and train employees, and meet the agency's daily operating needs.

Total internally designated reserves are \$23,260,000, an increase of \$160,000 as of January 1, 2019. These funds are required by policy to maintain the operating reserve, provide WTA's share of federally funded revenue vehicles and meet the increased capital needs of the agency.

Conclusion

WTA's financial position is positive heading into 2019. We recognize that operating and capital expenses are beginning to grow more rapidly than our revenues. WTA will be posing options to our board to raise revenue and contain costs in the future.

Whatcom Transportation Authority Revenue and Expenditures

	2019 Budget 2018 Forecast		2018 Budget		2017 Actuals		
Revenues							
Fixed Route Revenue	\$	2,579,321	\$ 2,368,816	\$	2,563,584	\$	2,528,895
Paratransit Revenue		108,211	93,142		84,893		91,196
Contract Revenue		-	-		-		35,975
Vanpool Revenue		143,589	190,374		159,544		177,809
Total Operating Revenues		2,831,121	2,652,332		2,808,021		2,833,875
Sales Tax Income		29,421,970	27,756,570		27,852,315		25,946,586
Operating Grants		1,021,636	1,079,011		1,236,624		794,065
Investment Income		403,025	456,211		442,000		388,413
Other Revenue		178,992	243,762		195,532		198,577
Total Revenues		33,856,744	32,187,886		32,534,492		30,161,516
Expenses							
Salaries and Wages		18,524,322	16,698,413		16,750,754		15,588,304
Employee Benefits		8,918,584	7,775,596		8,019,676		6,653,674
Outside Services		2,198,251	1,679,031		1,935,039		1,278,945
Parts and Supplies		2,737,668	2,438,021		2,571,194		2,385,818
Fuel		1,476,096	1,484,600		1,484,600		1,080,216
Utilities		412,205	380,527		384,886		348,034
Insurance and Claims		635,376	561,738		563,436		588,797
General Expense		197,831	198,506		189,833		168,942
Training and Meetings		289,721	280,087		286,665		215,726
Total Operating Expenses		35,390,054	31,496,519		32,186,083		28,308,456
Net Operating Income/(Loss)		(1,533,310)	691,367		348,409		1,853,060
Capital Expenditures		10,791,607	2,303,500		6,946,049		3,019,715
Grants and Contributions		(3,579,560)	(850,000)		(1,170,000)		(616,805)
Net Capital Expense		7,212,047	1,453,500		5,776,049		2,402,910
Net (Loss)	\$	(8,745,357)	\$ (762,133)	\$	(5,427,640)	\$	(549,850)

FTE Staffing by Department

	2018 Budget	2018 Amended	2019 Budget	2019 vs. 201
General Manager	1.00	1.00	1.00	0.0
Executive Assistant II	1.00	1.00	1.00	0.0
Executive Administration	2.00	2.00	2.00	0.0
Community Relations & Marketing	1.00	1.00	1.00	0.0
Director of Human Resources	1.00	1.00	1.00	0.0
Human Resources Specialist	1.00	1.00	1.00	0.0
Benefits & HR Generalist	1.00	1.00	1.00	0.0
Department Assistant	1.00	1.00	1.00	0.
	4.00	4.00		0.
Human Resources	4.00	4.00	4.00	0.
Director of Operations	1.00	1.00	1.00	0.
Operations / Field Supervisors	6.00	8.00	8.00	0.
Smart Bus Project Manager	0.00	1.00	1.00	0.
Safety & Security Officer	1.00	1.00	1.00	0.
Executive Assistant I	1.00	1.00	1.00	0.
Department Assistant I	1.00	1.00	1.00	0.
Transit Administration	10.00	13.00	13.00	0.
Dispatch Manager	1.00	1.00	1.00	0.
Dispatchers	4.00	4.00	4.00	0.
Training Coordinator	1.00	1.00	1.00	0.
Trainer	1.00	2.00	2.00	0.
Trainees	0.00	3.00	3.00	0.
Lead Customer Service Rep	1.00	1.00	0.33	-0.
Fixed Route Customer Service Reps	5.00	5.00	3.00	-2.
Fixed Route Transit Operators	118.00	124.00	128.00	4.
Terminal Expeditors	3.00	3.00	3.00	0.
Fixed Route Operations	134.00	144.00	145.33	1.
Do yeather weith Manager	1.00	4.00	1.00	
Paratransit Manager Mobility Coordinator	1.00	1.00	1.00	0
Paratransit Dispatchers	1.00	1.00	1.00	0
<u>'</u>	7.00	7.00	7.00	0
Paratransit Dispatch Coordinator Lead Customer Service Rep	1.00	1.00	1.00	0
Paratransit Customer Service Reps	0.00	0.00	0.67	0
Paratransit Transit Operators	2.00	2.00	4.00	2
Paratransit Operations Paratransit Operations	43.00 55.00	43.00 55.00	43.00 57.67	2
rai ati alisit Operations	33.00	33.00	37.07	
Director of Finance	1.00	1.00	1.00	0
Procurement & Grants Coordinator	1.00	1.00	1.00	0.
Finance	2.00	2.00	2.00	0.
Manager of Accounting	1.00	1.00	1.00	0.
Payroll Specialist		1.00	1.00	0.
Accounting Technicians (I & II)		2.00	2.00	0.
Accounting		4.00	4.00	0.

WTA Annual Budget Page 8 2019

FTE Staffing by Department, continued

	2018 Budget	2018 Amended	2019 Budget	2019 vs. 2018
Director of IT	1.00	1.00	1.00	0.00
IT Systems Technician	1.00	1.00	1.00	0.00
IT Systems Administrator	1.00	1.00	1.00	0.00
IT Applications Administrator	4.00	4.00	3.00	-1.00
Department Assistant	1.00	1.00	1.00	0.00
Information Technology	8.00	8.00	7.00	-1.00
Director of Service Development	1.00	1.00	0.00	-1.00
Director of Planning	0.00	0.00	1.00	1.00
Fare Policy Coordinator	0.10	0.10	0.10	0.00
Transit Planner	2.00	2.00	2.00	0.00
Department Assistant	1.00	1.00	1.00	0.00
Planning	4.10	4.10	4.10	0.00
			_	
Vanpool & Rideshare	0.60	0.60	0.60	0.00
Director of Fleet and Facilities	0.50	0.50	0.50	0.00
Manager of Fleet Maintenance	1.00	1.00	1.00	0.00
Administrative Supervisor	0.35	0.35	0.35	0.00
Department Assistant	1.00	1.00	1.00	0.00
Lead Fleet Maintenance Technicians	2.00	2.00	2.00	0.00
Fleet Maintenance Technicians	13.00	13.00	13.00	0.00
Fleet Electronics Technician	1.00	1.00	1.00	0.00
Fleet Maintenance	18.85	18.85	18.85	0.00
Service Section Supervisor	0.33	0.33	0.33	0.00
Lead Hostler	1.00	1.00	1.00	0.00
Hostlers	4.00	4.00	4.00	0.00
Vehicle Servicing	5.33	5.33	5.33	0.00
Administrative Supervisor	0.35	0.35	0.35	0.00
Senior Storekeeper	1.00	1.00	1.00	0.00
Storekeeper	2.00	2.00	2.00	0.00
Warehouse	3.35	3.35	3.35	0.00
Service Section Supervisor	0.33	0.33	0.33	0.00
Lead Routes Technician	1.00	1.00	1.00	0.00
Routes Technician	1.00	1.00	2.00	1.00
Facilities Maintenance Worker	0.50	0.50	0.50	0.00
Routes Maintenance	2.83	2.83	3.83	1.00
Director of Fleet and Facilities	0.50	0.50	0.50	0.00
Service Section Supervisor	0.34	0.34	0.34	0.00
Administrative Supervisor	0.30	0.30	0.30	0.00
Facilities Maintenance Worker	0.50	0.50	0.50	0.00
Facilities Technicians	2.00	2.00	2.00	0.00
Facilities Maintenance	3.64	3.64	3.64	0.00
Total FTEs	259.70	272.70	276.70	4.00

Capital and Grants

Carryover Projects	2019 Budget	Grants	WTA Pays
Mobile Data Terminals (MDTs)	\$ 290,000	\$ -	\$ 290,000
Fare Collection System	350,450	280,360	70,090
Property Purchase	1,500,000	1	1,500,000
Smart Bus Project	2,088,801	1	2,088,801
Total Carryover Projects	4,229,251	280,360	3,948,891
2019 Projects	2019 Cost	Grants	WTA Pays
Install Paratransit Software	20,000		20,000
Route Improvements	30,000	-	30,000
Replace Network Switch	30,000	ı	30,000
Remodel MOAB IT Space	53,864	ı	53,864
Replace 2 Driver Shuttles	60,000	1	60,000
Replace Ferndale Lighting	75,000	-	75,000
Refurbish 3 Gillig Buses	220,200	1	220,200
Midway Lot Improvements	1,949,292	-	1,949,292
Replace 7 Gillig Buses	4,124,000	3,299,200	824,800
Total 2019 Projects	6,562,356	3,299,200	3,263,156

Total carryover and new projects	\$	10,791,607	\$	3,579,560	\$	7,212,047
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Department/Division Expense Budgets

Operations Division						
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017		
Salaries & Wages	\$ 13,930,099	\$ 12,462,861	\$ 12,356,575	\$ 11,438,173		
Employee Benefits	6,812,051	5,893,988	5,988,037	5,406,931		
Outside Services	150,125	125,980	182,400	125,347		
Parts and Supplies	153,409	141,334	140,909	126,354		
Utilities	18,300	14,534	14,900	12,519		
Insurance and Claims	464,784	411,219	411,540	406,277		
General Expense	17,313	8,880	13,000	8,384		
Training & Meetings	80,625	63,272	86,000	46,102		
Total Operating	\$ 21,626,706	\$ 19,122,068	\$ 19,193,361	\$ 17,570,087		
Depreciation	3,110,172	2,833,811	2,833,811	2,872,298		
Total Evenes	ć 24.726.070	ć 24 OFF 070	ć 22.027.472	Ć 20 442 20F		
Total Expense	\$ 24,736,878	\$ 21,955,879	\$ 22,027,172	\$ 20,442,385		

Fixed Route (FR) and Paratransit (PT) Operations provide safe, reliable, friendly transportation services to our passengers. FR operates within the days and times defined in the Transit Guide. Paratransit provides complementary scheduled transportation services for passengers who are unable to fully access FR service.

Fixed Route and Paratransit Dispatchers support operators via the radio system, schedule coverage, and support Customer Service Representative's (CSRs) by answering the Ride Line. PT dispatchers schedule/coordinate rides while supporting operators on the radio and mobile data tablets. Dispatchers are the primary contact in an emergency.

CSRs book rides, answer questions over the phone, sell passes, and promote WTA in the community. Expediters provide support to operators and provide security at the Bellingham and Cordata stations.

Operations Management ensures compliance with WTA policies, the American with Disabilities Act, and the labor contract with the Amalgamated Transit Union. They oversee data systems, auxiliary taxi service, and Information Technology integration. Operator support is their primary focus. The Safety and Training Supervisor (STS) provides planning and accident management, including prevention training. The STS reviews and formulates policies for improvement, and backs up the field duties of Operations Management staff.

The Training Department provides training for new and experienced transit operators and other staff, using established programs and procedures. They are responsible for evaluation, creation and updating WTA training programs and providing refresher, remedial and other trainings as assigned. They conduct required training for all employees including CPR/First Aid, BBP and heat. Administrative staff provides support in all areas of operations.

Fleet and Facilities Division							
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017			
Salaries & Wages	\$ 2,251,475	\$ 2,156,828	\$ 2,177,367	\$ 2,096,748			
Employee Benefits	1,099,638	1,004,540	1,053,055	983,375			
Outside Services	598,104	567,288	646,100	460,687			
Parts and Supplies	1,707,648	1,591,858	1,703,956	1,556,048			
Fuel	1,476,096	1,484,600	1,484,600	1,080,216			
Utilities	293,700	289,649	290,144	269,488			
Insurance and Claims	37,296	37,440	37,524	38,988			
General Expense	41,604	39,948	40,224	35,414			
Training & Meetings	48,656	53,656	48,664	29,868			
Total Operating Expense	\$ 7,554,217	\$ 7,225,807	\$ 7,481,634	\$ 6,550,832			
Depreciation	1,211,880	1,246,368	1,246,368	1,080,315			
		4	1				
Total Expense	\$ 8,766,097	\$ 8,472,175	\$ 8,728,002	\$ 7,631,147			

The Fleet and Facilities Division oversees Vehicle Maintenance, Vehicle Service, Route Maintenance, Facilities Maintenance and the Warehouse.

The Vehicle Maintenance and Service Departments ensure WTA vehicles and equipment are safe and maintained in a state of good repair. Other responsibilities include the effective management of vehicle specification, purchase, acceptance, inspection, and modification, appearance, fueling, detailing and washing.

Route Maintenance ensures fixed route bus stops and amenities are safe and clean. They also install, repair and maintain bus stops, shelters, route signage and information strips.

Facilities Maintenance ensures that the Maintenance, Operations and Administrative Base and four transit stations are maintained and in a state of good repair. They also manage facility modifications and renovations.

The Warehouse Department orders, stocks and maintains parts and materials inventory required to maintain and repair vehicles and facilities, and supply all other departments.

Finance Division						
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017		
Salaries & Wages	\$ 599,461	\$ 590,192	\$ 570,472	\$ 564,040		
Employee Benefits	230,087	216,874	247,009	230,392		
Outside Services	259,374	80,792	98,806	87,236		
Parts and Supplies	315,566	82,087	85,618	98,678		
Utilities	600	300	2,400	0		
Insurance and Claims	78,324	70,455	69,588	65,688		
General Expense	47,514	44,463	40,820	46,802		
Training & Meetings	46,180	38,747	41,901	32,250		
*Adjust for GASB 68	0	0	0	-587,885		
Total Operating	\$ 1,577,106	\$ 1,123,910	\$ 1,156,614	\$ 537,201		
Depreciation	141,948	124,332	124,332	111,651		
Total Expense	\$ 1,719,054	\$ 1,248,242	\$ 1,280,946	\$ 648,852		

^{*}GASB 68 went into effect in 2015 establishing new financial reporting requirements for local governments providing their employees with pension benefits. The amount of the adjustment is not estimable for 2018 and 2019, and will be recorded at year end.

The Finance Division is responsible for budget preparation and monitoring, financial analysis, accounting and financial reporting, internal control oversight, and Agency compliance with local, state and Federal regulatory requirements. The division participates in strategic planning and promotes long-term fiscal stability.

The Accounting Department is responsible for all financial reporting, grant accounting, cash management, payroll, accounts payable, accounts receivable, fixed asset accounting, and agency archives. The department also manages most federal and state reporting, financial audits, National Transit Database (NTD) reporting, and Federal Transportation Administration (FTA) triennial reviews.

The Revenue Department manages the fare systems, social service agency sales, and retail vendor sales, pass inventory, the coordination of fare system functions, and oversees cash handling.

Procurement responsibilities include managing competitive solicitations, vendor contract management, coordinating the Disadvantaged Business Enterprise (DBE) program, and equipment surplus and disposal programs.

Information Technology Division							
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017			
Salaries & Wages	\$ 573,292	\$ 673,216	\$ 584,870	\$ 506,095			
Employee Benefits	220,496	244,986	210,278	177,349			
Outside Services	589,448	369,362	412,720	323,648			
Parts and Supplies	461,135	470,300	506,961	482,185			
Utilities	96,900	72,400	74,700	63,388			
General Expense	500	500	1,500	200			
Training & Meetings	47,000	47,848	47,000	59,630			
Total Operating	\$ 1,988,771	\$ 1,878,612	\$ 1,838,029	\$ 1,612,495			
Depreciation	512,160	392,952	392,952	218,952			
Total Expense	\$ 2,500,931	\$ 2,271,564	\$ 2,230,981	\$ 1,831,447			

The Information Technology (IT) Division provides leadership and customer service in support of WTA's use of technology to solve business needs. IT does this through innovation, strategic planning and partnering with stakeholders. IT facilitates information technology strategic planning and works closely with other departments on implementing new technology solutions.

IT manages the WTA portfolio of technology systems and services including:

- Data and voice communications
- Enterprise computing
- Enterprise applications
- Department application support
- User computing
- Facilities technology
- Fleet technology
- Public information services
- IT service delivery

The Intelligent Transportation Systems (ITS) cost center includes the implementation and maintenance of transit technology systems. These include vehicle location tracking, video surveillance, transit operator workforce management and next bus arrival systems.

Planning Division							
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017			
Salaries & Wages	\$ 466,980	\$ 420,904	\$ 397,690	\$ 320,768			
Employee Benefits	173,754	149,700	147,346	115,535			
Outside Services	49,100	77,660	52,060	34,050			
Parts and Supplies	62,200	73,682	74,200	66,449			
Utilities	1,000	919	1,004	907			
Insurance and Claims	54,972	42,624	44,784	77,844			
General Expense	2,500	1,980	5,100	1,140			
Training & Meetings	16,320	14,418	14,340	8,046			
Total Operating	\$ 826,826	\$ 781,887	\$ 736,524	\$ 624,739			
Depreciation	49,944	133,836	133,836	179,657			
Total Expense	\$ 876,770	\$ 915,723	\$ 870,360	\$ 804,396			

The Planning Division manages service planning and performance evaluation for the Fixed Route and Vanpool programs and supports Paratransit Operations. Other responsibilities include:

- Vanpool Program management
- Customer Information
- Ensuring compliance with Title VI of The Civil Rights Act
- Liaison to the City and County planning departments, Western Washington
 University, Washington State Department of Transportation (WSDOT) and
 other organizations with an interest in transportation-related planning
- Planning and conducting public forums and meetings to gather public and customer input
- Ensure service compliance with State and Federal agency rules
- Liaison to developers planning significant commercial or residential projects
- Oversight of Strategic Planning process

Human Resources							
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017			
Salaries & Wages	\$ 350,833	\$ 337,442	\$ 328,997	\$ 330,432			
Employee Benefits	245,792	219,012	250,174	208,107			
Outside Services	326,100	291,559	337,953	148,833			
Parts and Supplies	21,810	51,517	43,350	40,582			
Utilities	500	470	500	453			
General Expense	9,500	13,204	11,500	8,638			
Training & Meetings	33,500	35,334	33,000	25,557			
Total Operating	\$ 988,035	\$ 948,538	\$ 1,005,474	\$ 762,602			
Depreciation	0	468	468	2,042			
Total Evansa	ć 000.03E	ć 040.00C	ć 1.00F.043	\$ 764.644			
Total Expense	\$ 988,035	\$ 949,006	\$ 1,005,942	\$ 764,644			

The Human Resources Department manages and administers employment programs including:

- Compliance with labor laws and regulations
- A competitive and equitable compensation system
- Employee health benefit programs
- Fit for Work program (including drug and alcohol testing)
- Family and Medical Leave Act (FMLA) administration
- Employee relations
- Staff training and development
- Workers' Compensation
- Equal Employment Opportunity
- Employee performance reviews

Human Resources participates in strategic planning, administers and negotiates the labor contract, and promotes employee morale and recognition.

Community Relations and Marketing						
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017		
Salaries & Wages	\$ 107,001	\$ 103,884	\$ 103,886	\$ 105,062		
Employee Benefits	46,982	43,924	42,549	39,849		
Outside Services	191,000	124,036	165,000	84,858		
Parts and Supplies	13,500	10,035	13,500	13,861		
Utilities	555	708	588	702		
General Expense	37,500	50,196	38,089	30,601		
Training & Meetings	3,840	8,670	3,460	2,655		
Total Operating	\$ 400,378	\$ 341,453	\$ 367,072	\$ 277,588		
Depreciation	0	96	96	432		
Total Expense	\$ 400,378	\$ 341,549	\$ 367,168	\$ 278,020		

Community Relations & Marketing plans and implements programs to increase ridership and promote WTA throughout the community. This includes:

- WTA advertising and promotion
- Smart Trips advertising and promotion
- Managing the transit advertising program
- Writing grant proposals
- Proactive media relations
- Community outreach and events
- Collaboration with community partners
- Citizen Advisory Committee coordination



Executive Administration				
	2019 Budget	2018 Forecast	2018 Budget	Actuals 2017
Salaries & Wages	\$ 245,181	\$ 230,904	\$ 230,897	\$ 226,986
Employee Benefits	89,784	83,534	81,228	80,021
Outside Services	35,000	37,447	40,000	14,285
Parts and Supplies	2,400	2,206	2,700	1,661
Utilities	650	576	650	578
General Expense	41,400	39,129	39,600	37,763
Training & Meetings	13,600	9,115	12,300	11,617
Total Operating	\$ 428,015	\$ 402,912	\$ 407,375	\$ 372,911
Depreciation	5,328	5,328	5,328	5,428
Total Expense	\$ 433,343	\$ 408,240	\$ 412,703	\$ 378,339

The General Manager (GM) is the primary liaison with WTA's Board of Directors and our community. The GM represents WTA to employees, passengers, customers, community leaders, and the general public, and welcomes input from all groups.

The GM provides strategic direction for the agency and leads the Executive Team. The General Manager bears ultimate responsibility for all WTA activities.



2019 Cash Reserves

WTA maintains cash reserves to protect its ability to provide public transit service. Reserves ensure that the agency can withstand economic disruptions, unanticipated expenditure demands, capital requirements, and meet other non-recurring needs.

Each reserve account has a minimum balance and a recommended balance. The reserve accounts meet all recommended balances specified in the Reserve Policy.

Reserve account balances may change only with Board of Directors approval. Recommended 2019 reserve balance changes are summarized below:

Designated Cash Reserves							
	(in thous	sands)					
	2019 2018						
	Recommended	Increase					
Reserve	Reserves	Reserves	(Decrease)				
Operating	8,850	8,000	850				
Capital	6,110	5,500	610				
Fleet	8,300	9,600	(1,300)				
\$23,260 \$23,100 \$160							

Operating Reserve

The Operating Reserve accumulates funds to protect against unforeseen operating demands. It is calculated as 25% of the current year's budgeted operating expenditures.

Operating Reserve	2019	2018
Expenditures	\$35,390	\$32,068
Reserve Rate	25%	25%
Calculated Reserve	\$8,848	\$8,017
Recommended Reserve	\$8,850	\$8,000

Capital Reserve

The Capital Reserve ensures that capital assets (excluding fleet) can be replaced or acquired as needed. These long term assets include building components, equipment, non-revenue vehicles, software, and technology. The minimum capital reserve is the next two years of WTA's required local share of federal grants, or \$6,110,000.

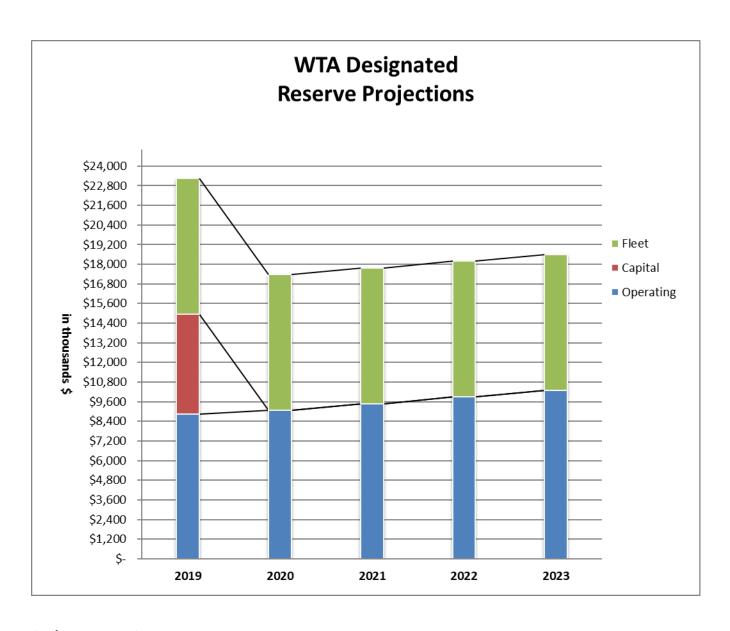
Fleet Reserve

The Fleet Reserve ensures that WTA can pay to replace vehicles to maintain a state of good repair or expand the fleet as needed in the future. The reserve balance is the sum of the highest two of the next ten years of local match for Fixed Route, Paratransit and Vanpool vehicles.

Vehicles purchased via the Fleet Reserve are generally procured on 12-16 (Fixed Route) and 6 (Paratransit and vans) year cycles. Actual life is dependent on mileage, equipment condition, and federal grant requirements. The recommended Fleet Reserve for 2019 is \$8,300,000.

Year	Local Match	High 2 Years
2019	1,105,000	7
2020	998,050	
2021	1,787,200	
2022	4,185,543	
2023	3,359,067	
2024	4,159,058	
2025	-	
2026	261,271	
2027	195,716	
2028	1,403,495	

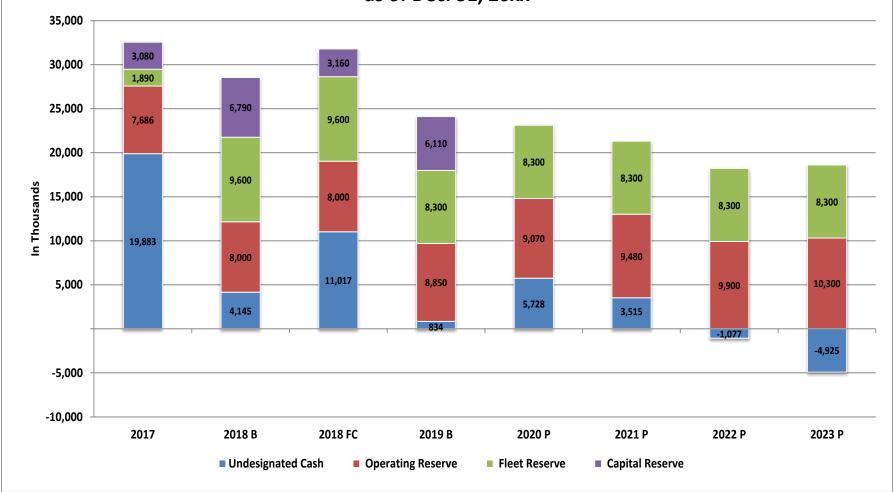
Five Year Outlook for Designated Cash Reserve Requirements:



Cash Reserves Summary

Designated cash reserves will increase to \$23,260,000 in 2019, an increase of \$160,000 primarily to fund the operating reserve. Total cash reserve requirements are expected to be \$18,600,000 by 2023.

Undesignated Cash and Reserve Fund Balances as of Dec. 31, 20xx



PERFORMANCE DATA BY MODE

Fixed Route

	2019 Budget	2018 Budget	2018 Projected	2019 vs. 2018
Ridership	4,696,800	4,725,000	4,560,000	-0.60%
Total Revenue Miles	2,185,248	2,068,834	2,101,200	5.63%
Total Revenue Hours	156,593	146,494	150,570	6.89%
Passengers Per Hour	29.99	32.25	30.28	-7.01%
Passengers Per Mile	2.15	2.28	2.17	-5.89%
Miles Per Hour	13.95	14.12	13.95	-1.18%

Paratransit*

	2019 Budget	2018 Budget	2018 Projected	2019 vs. 2018
Ridership	222,485	220,734	218,123	0.79%
Total Revenue Miles	951,570	907,012	932,912	4.91%
Total Revenue Hours	74,398	68,309	72,939	8.91%
Passengers Per Hour	2.99	3.23	2.99	-7.46%
Passengers Per Mile	0.23	0.24	0.23	-3.93%
Miles Per Hour	12.79	13.28	12.79	-3.67%

Vanpool

	2019 Budget	2018 Budget	2018 Projected	2019 vs. 2018
Ridership	48,817	41,719	48,817	17.01%
Total Revenue Miles	446,560	357,564	446,560	24.89%
Total Revenue Hours	8,108	6,466	8,108	25.40%
Passengers Per Hour	6.02	6.45	6.02	-6.69%
Passengers Per Mile	0.109	0.117	0.109	-6.31%

^{*}Does not include Zone Service











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